



January 12, 2024

To Our Valued Customers:

The global supply chain crisis continues to have a profound effect on our business. We have experienced increases in virtually every raw material used in the production has increased further this year. As well, we have incurred substantial increases in freight and have had to increase our labor costs for both new and existing employees to remain competitive during this time of extreme inflation.

Due to these conditions we will be raising our prices by 9% for all products. The minimum quantity order will need to increase 15% effective February 1, 2024. All orders received prior to this date, with ship dates up to and including this date, will be at the existing price. Orders placed after February 1st will be at the new price.

Please be assured this increase represents far less than half of the increases we have incurred. We will continue to take aggressive action to increase our productivity and to control costs wherever possible.

Thank you for your understanding during these challenging economic times. Please contact your sales representative or our customer service team with any questions.

Best regards,

General Manager

Gerald Rous

A handwritten signature in black ink, appearing to read "Gerald Rous", is written over a thin horizontal line.